



SONICWALL UNIVERSITY

Learn More. Fear Less.

At SonicWall, we recognize how critical it is to equip our partners with the tools and knowledge required to compete successfully in the rapidly evolving cyber-security market. That's why Partner Enablement is a key component of the SecureFirst Partner Program. Our sales and technical training curriculum and resources are designed to help our partners deliver the best cyber threat protection possible while creating more value for their business. With the introduction of SonicWall University, it's easier than ever for SonicWall Partner Sales Representatives and Sales Engineers to access the training they need to grow and support their security practice with SonicWall.

What is SonicWall University?

SonicWall University is a sophisticated online partner enablement platform designed to keep SecureFirst Partner Sales Representatives, Pre-Sales and Support Engineers at the forefront of today's cyber security threats and solutions. The platform offers free training with pathways for partners to earn their SecureFirst sales and technical Accreditations. Key benefits include:

- World class enablement and training platform for partners
- Web-based learning environment – available worldwide, 24/7
- Role-based curricula – sales, pre-sales, and support

- Sustained learning with testing that leads to Accreditation, Certification and beyond
- Automated tracking of your progress
- Tied-in with training requirements for SecureFirst Partner program
- Regularly updated content and training modules
- Live and recorded webinars to fit your schedule

Start your training in SonicWall University

SonicWall SecureFirst Registered, Silver, Gold and Platinum partners in good standing are eligible to use SonicWall University.

Log into the [SonicWall SecureFirst Partner Portal](#) to seamlessly access SonicWall University.

Not a SonicWall SecureFirst partner? [Join the SonicWall SecureFirst Partner Program](#) to take advantage of the all the Partner Program benefits including SonicWall University.

SonicWall University – transforming partner enablement

Live & Recorded Educational Webinars to Fit Your Schedule

SALES HERO WEDNESDAYS.

Sharpen your selling skills with this weekly insight into the competitive advantages of the SonicWall product portfolio

TECHNICAL TUESDAYS.

Learn about the latest product updates, SonicWall technical differentiators, feature enhancements and configuration and support best practices

SONICWALL RENEWALS MANAGER.

Maximize Subscription Revenues with SonicWall Renewals Manager. These monthly webcasts show you how to develop a reliable recurring revenue stream

PRODUCT LAUNCH WEBCASTS.

Receive advance notice on upcoming SonicWall Product launches to learn about the new functionality that you can offer to your clients